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## **Vizocom strikes new relationship with Eutelsat for Internet connectivity in Middle East and Africa**

**Two beams on EUTELSAT 21B to deliver secure communications to users in remote areas**

Vizocom, a provider of integrated satellite broadband solutions, today announced it has selected the EUTELSAT 21B satellite operated by Eutelsat Communications (NYSE Euronext Paris: ETL) to implement a reliable and flexible connectivity service in countries with harsh and challenging environments and limited terrestrial infrastructure.

Vizocom's new AfricAsia Satellite Services will take advantage of two high-power service areas of the EUTELSAT 21B satellite to offer connectivity with speeds ranging from 6Mbps to 10 Mbps in the Middle East and Africa.

## **EUTELSAT 21B Widebeam**

## **EUTELSAT 21B West Africa**

Vizocom's service has been deployed in Mali for Bangladesh Army (BDA) Peacekeeping Forces situated since April 2014 in multiple military bases as part of a United Nations Multidimensional Integrated Stabilization Mission. Vizocom's AfricAsia Satellite Services support BDA for critical functions, training services and logistics operations, ensuring mission preparation and execution while minimising risks.

AfricAsia Satellite Services also enables companies and organisations operating in remote locations in Iraq, Oman, Saudi Arabia, Libya, Mali, Egypt, Liberia, Djibouti and Afghanistan to connect remote sites to the Internet and access services that include Voice over IP, corporate networking and data.

Mohammed Al Zahri, Vizocom's Regional Internet Services Sales Manager, commented: *"We are very pleased with our partnership with Eutelsat for providing extremely reliable communications solutions to our customers. Vizocom's thrust into emerging markets in Africa and Asia, together with the new services provided through Eutelsat's satellites positions us as the ideal provider for enterprises in the Oil and Gas, Security, Construction and NGO markets and brings best of the breed to our customers. Our experience, combined with Eutelsat's satellite technology allows us to provide unparalleled satellite services in the Middle East and Africa."*

Michel Azibert, Eutelsat Chief Commercial and Development Officer, added: *"We are delighted that the reach of EUTELSAT 21B meets the requirements of Vizocom, a highly experienced IT and communications company with years of experience in the design, development and implementation of turnkey solutions in the Middle East and Africa. This is an opportunity to demonstrate to a new*

*client the contribution of our satellites and ground infrastructures for providing a wide and scaleable range of reliable communications solutions in harsh and challenging environments.”*

## **About Vizocom**

Vizocom is a leading Information and Communications Technology company with special focus and expertise on providing internet and VSAT services, IT infrastructure solutions and integration in remote regions throughout the world. Vizocom caters to Fortune 1000 companies with a focus on the O&G, mining and Construction markets as well as governments, NGOs, and security companies. While Vizocom’s Satellite services are global, it focuses on the emerging markets in Asia and Africa.

For more information, visit [satellite.vizocom.com](http://satellite.vizocom.com) or [www.vizocom.com](http://www.vizocom.com)

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## **About Eutelsat Communications**

Established in 1977, Eutelsat Communications (Euronext Paris: ETL, ISIN code: FR0010221234) is one of the world’s leading and most experienced operators of communications satellites. The company provides capacity on 37 satellites to clients that include broadcasters and broadcasting associations, pay-TV operators, video, data and Internet service providers, enterprises and government agencies.

Eutelsat’s satellites provide ubiquitous coverage of Europe, the Middle East, Africa, Asia-Pacific and the Americas, enabling video, data, broadband and government communications to be established irrespective of a user’s location.

Headquartered in Paris, with offices and teleports around the globe, Eutelsat represents a workforce of 1,000 men and women from 32 countries who are experts in their fields and work with clients to deliver the highest quality of service.

For more about Eutelsat please visit [www.eutelsat.com](http://www.eutelsat.com)