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## Telekom Austria Group takes relationship with Eutelsat beyond TV to high-speed satellite broadband

**Paris, 9 February 2015** – Telekom Austria Group (TAG), the leading communications provider in Central and Eastern Europe, with 23 million customers, is extending its relationship with Eutelsat Communications (NYSE Euronext Paris: ETL) to offer satellite broadband across its footprint. One out of three households have no Internet access in some operating countries of the Telekom Austria Group.

The new addition of Eutelsat's satellite broadband service, which delivers download speeds of up to 22 Mbps and upload speeds of up to 6 Mbps, also equips Telekom Austria Group to offer triple play services comprising broadband, voice calls and television (via the EUTELSAT 16A satellite) to any home in the region, using a single dish. In September 2013, the two companies announced an agreement to host Telekom Austria Group's white label Direct-to-Home platform on the EUTELSAT 16A satellite to broadcast television services to Central and Eastern Europe.

Telekom Austria Group's new satellite broadband service is immediately available in Austria through its A1 Telekom and all A1 retail stores and will be rolling out in more territories in early 2015. Communicating direct with Eutelsat's KA-SAT satellite, the service requires a small satellite dish and modem and operates without the need for a fixed telephone line. Installation of user equipment is carried out by a Telekom Austria Group qualified installer.

Jean-Francois Fenech, General Manager at Eutelsat Broadband, the specialised Eutelsat affiliate that provides broadband services through KA-SAT, commented: *"This agreement and our relationship with Telekom Austria Group is the perfect example of how Eutelsat can work with international telecom*

*operators to offer high-value multimedia services to users across Europe. We are delighted to now be delivering broadband services alongside TAG's DTH platform to make triple play a reality across Central and Eastern Europe."*

*"We are delighted to be able to announce the expansion of our partnership with Eutelsat. Based on these broadband services, we are now in a position to reach those remotely located areas across our operating footprint, that so far have had no access to our Internet infrastructure. SAT broadband is a perfect supplement to our existing network infrastructure as it allows us to meet this additional demand for Internet coverage,"*said Stefan Amon, Director Wholesale Telekom Austria Group, on the new possibilities.

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## **About Eutelsat Communications**

Established in 1977, Eutelsat Communications (Euronext Paris: ETL, ISIN code: FR0010221234) is one of the world's leading and most experienced operators of communications satellites. The company provides capacity on 34 satellites to clients that include broadcasters and broadcasting associations, pay-TV operators, video, data and Internet service providers, enterprises and government agencies.

Eutelsat's satellites provide ubiquitous coverage of Europe, the Middle East, Africa, Asia-Pacific and the Americas, enabling video, data, broadband and government communications to be established irrespective of a user's location.

Headquartered in Paris, with offices and teleports around the globe, Eutelsat represents a workforce of 1,000 men and women from 32 countries who are experts in their fields and work with clients to deliver the highest quality of service.

For more about Eutelsat please visit [www.eutelsat.com](http://www.eutelsat.com)

## **Press**

Vanessa O'Connor Tel: + 33 1 53 98 37 91 [voconnor@eutelsat.com](mailto:voconnor@eutelsat.com)

Marie-Sophie Ecuier Tel: + 33 1 53 98 37 91 [mecuer@eutelsat.com](mailto:mecuer@eutelsat.com)

## **Investors and analysts**

Joanna Darlington Tel. : +33 1 53 98 35 30 [jdarlington@eutelsat.com](mailto:jdarlington@eutelsat.com)  
Cédric Pugni Tel. : +33 1 53 98 35 30 [cpugni@eutelsat.com](mailto:cpugni@eutelsat.com)

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### **About Eutelsat Broadband**

Eutelsat Broadband provides satellite broadband services to residential and professional markets, as well as to broadcasters, across the European continent, North Africa and large parts of the Middle East. Its residential product tooway™ is the best in class satellite broadband solution and a unique cost-effective alternative to terrestrial access technologies in unserved and underserved areas, with download speeds up to 22 Mbps and upload speeds up to 6 Mbps. The connectivity needs of corporate customers and telcos are also catered for through the KA-SAT Access product line and its VNO and VPN solutions. Eutelsat Broadband also provides the latest IP based satellite news gathering solutions, with its NewsSpotter service. For more information, visit: [www.eutelsatbroadband.com](http://www.eutelsatbroadband.com)

Eutelsat Broadband media enquiries: Paul Smith  
Tel: +44 7770 828525  
[Paul@rsc4business.com](mailto:Paul@rsc4business.com)

### **About Telekom Austria Group**

The Telekom Austria Group is the largest telecommunications company in Austria and is successfully positioned on international markets. Telekom Austria AG, listed on the Vienna Stock Exchange since November 2000, is the leading communications provider in Central and Eastern Europe with about 23 million customers across its markets of operations. The Group is currently operating in eight countries: Austria (A1), Slovenia (Si.mobil), Croatia (Vipnet), the Republic of Serbia (Vip mobile) and the Republic of Macedonia (Vip operator), Bulgaria (Mobiltel), Belarus (velcom) and Liechtenstein (Telecom Liechtenstein). The total market of the eight countries covers approximately 41 million inhabitants. The Group has roughly 16,000 employees as of December 31, 2013, Group revenues were about EUR 4.2 billion as of year-

end 2013. Telekom Austria Group's portfolio encompasses products and services of voice telephony, broadband Internet, multimedia services, data and IT solutions, wholesale as well as m-payment solutions.