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Eutelsat's Konnect Russia and RTCOMM sign MoU for connectivity distribution for sea and river vessels in Russia

- *Strong focus on development of maritime VSAT services*
- *Showcasing the relevance of satellite to connect hard-to-reach areas*

Paris, 21 September 2021 – Eutelsat Communications' (Euronext Paris: ETL) Russian broadband operation, Konnect Russia and RTCOMM, Russia's leading distributor of satellite communications have signed a memorandum of understanding for the distribution of connectivity services in Russia.

Thanks to the **in-orbit resources and infrastructure of Konnect Russia, the first company to launch mobility services in Ka-band in Russia, RTCOMM will reinforce its offer of satellite solutions, notably its fast-growing business of maritime VSAT services for sea and river vessels, leveraging the** Ka-band coverage of Eutelsat's powerful EUTELSAT 36C satellite offering unparalleled coverage of the Western part of the Russian Federation and part of Western Siberia.

RTCOMM, a subsidiary of Rostelecom, is Russia's leading distributor of communication services to customers in any hard-to-reach places where cellular and wire telecommunications are underdeveloped or absent.

Commenting on the agreement, Sergey Ratiev, Chief Executive Officer of RTCOMM said: *"Konnect is the leading operator of Ka-band satellite communications in Russia with its own developed satellite infrastructure, and the signing of this partnership agreement will significantly expand the boundaries of satellite solutions provided by RTCOMM. It is significant for our users, whose activities are related to doing business in hard-to-reach and remote territories of the European part of Russia as well as for those categories of clients engaged in sea and river transportation."*

Dmitry Bronner, Chief Executive Officer of Konnect Russia added: *"Our company strives to provide satellite communication services to as many users as possible, regardless of their geographic location, including remote regions. Our dedicated state-of-the-art in-orbit resources enable telecom operators to work flexibly in the market of broadband Internet access services. RTCOMM is a company that both understands market demand and makes the most efficient use of the opportunities provided by us, whilst being guided by similar values in its activities. As such, we are optimistic about the success of this partnership."*

About Eutelsat Communications

Founded in 1977, Eutelsat Communications is one of the world's leading satellite operators. With a global fleet of satellites and associated ground infrastructure, Eutelsat enables clients across Video, Data, Government, Fixed and Mobile Broadband markets to communicate effectively to their customers, irrespective of their location. Over 6800 television channels operated by leading media groups are broadcast by Eutelsat to one billion viewers equipped for DTH reception or connected to terrestrial networks.

Headquartered in Paris, with offices and teleports around the globe, Eutelsat assembles 1,200 men and women from 50 countries who are dedicated to delivering the highest quality of service.

Eutelsat Communications is listed on the Euronext Paris Stock Exchange (ticker: ETL).

For more about Eutelsat go to www.eutelsat.com

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