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Eutelsat successfully launches Sat.tv, its enhanced Electronic Program Guide for free-to-air channels

- *Cutting edge service vastly enhancing audience engagement potential for our broadcast customers*
- *Delivering unparalleled free-to-air user experience for the millions of viewers at Eutelsat's key video neighbourhoods*

Paris, 02 November 2020 Eutelsat Communications (Euronext Paris: ETL) has successfully launched Sat.tv, its enhanced Electronic Program Guide for FTA channels. The service is already operating at the 7/8° West position, serving over 56 million Arabic-speaking homes across the Middle East and North Africa and is being progressively deployed at other Eutelsat video neighborhoods.

Sat.tv gives TV audiences an unparalleled Free-to-Air user experience, with the broadest content visibility, while enabling broadcasters to maximize their reach and increase their ability to target specific viewers through the following features:

Enhanced Electronic Program Guide: New free-to-air satellite receivers compatible with the Sat.tv service simplify the user experience and give visibility to the entire channel line-up. The guide instantly provides a preview of all the programmes to be aired, filtered by content genre. The guide also includes programme thumbnails – a first for the FTA market.

Comprehensive channel listing, always up to date: All channels are automatically installed on the satellite receivers with a fixed channel numbering. Receivers are updated automatically overnight, so any new channels can be immediately found by viewers without needing to re-scan.

Consistent channel presentation: Channels are presented with their name, logo, and channel genre, written in the local language (including Arabic script), giving viewers an easy, graphic-based navigation. They are referenced with a single channel number and can be discovered by filtering on a specific channel theme.

Regionalized numbering: In addition to a unique channel numbering system, a selection of channels that are of interest to the end-user's country are listed first. This allows an orbital position to be customised geographically and enables national broadcasters to be found more easily by their core target audience. Regional numbering, and the powerful search options, help broadcasters to be found by the relevant audience. Broadcasters can also drive different audiences to different video feeds and customize advertising inventories to specific audiences. As such, Sat.tv combines the massive audience of satellite broadcast, with the benefit of targeted engagement, to boost advertising revenues. The regionalized channel numbering is also a unique asset for countries seeking to extend their terrestrial TV (DTT)

network with satellite coverage, as the Sat.tv receivers enable the channel numbering required by the local regulator to be used, as with DTT distribution.

Available on a new generation of free satellite receivers: Sat.tv runs on low-cost set-top boxes and is being rapidly implemented by a wide range of set-top box manufacturers. It is free-of-charge for set-top box vendors, as well as for broadcasters operating at Eutelsat's video hotspots.

Commenting on the launch, Michael Cairns, Chief Operating Officer at Rotana Media group said: *"We have appreciated Sat.tv's innovative solution, it will allow our channels to be presented together in a consistent manner, with logos and descriptions translated in local languages. It gives full visibility to our programming in an attractive graphical navigation that's easy to use."*

Serge Schick, International Development Director and Commercial Resources at France Media Monde, commented for France 24: *"Sat.tv is the perfect tool for us to fully leverage our massive audience at Eutelsat's 7/8°W orbital position. The channel numbering system logically positions us with other news content and enables us to communicate on a single channel number so that our viewers can easily find us."*

Commenting on the launch, Philippe Oliva, Chief Commercial Officer of Eutelsat Communications said: *"We are delighted at the successful launch of Sat.tv and the considerable success it is already having amongst leading broadcasters at our 7/8° West position, where it is increasing audience engagement for our broadcast customers and significantly enhancing the free-to-air user experience for the millions of viewers at this position. We are in the process of rolling this service out to further reinforce the attractiveness of our key video neighborhoods."*

About Eutelsat Communications

Founded in 1977, Eutelsat Communications is one of the world's leading satellite operators. With a global fleet of satellites and associated ground infrastructure, Eutelsat enables clients across Video, Data, Government, Fixed and Mobile Broadband markets to communicate effectively to their customers, irrespective of their location. Around 7,000 television channels

operated by leading media groups are broadcast by Eutelsat to one billion viewers equipped for DTH reception or connected to terrestrial networks. Headquartered in Paris, with offices and teleports around the globe, Eutelsat assembles 1,000 men and women from 46 countries who are dedicated to delivering the highest quality of service.

Eutelsat Communications is listed on the Euronext Paris Stock Exchange (ticker: ETL).

For more about Eutelsat go to www.eutelsat.com

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