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Nov 12, 2024 10:52 CET

Eutelsat partners with Clear Blue Technologies for innovative smart energy solutions supporting connectivity access across Africa

- *New partnership to deliver energy-efficient connectivity solutions aimed at rural and remote communities where access to stable electricity remains a hurdle*
- *Eutelsat will integrate Clear Blue's energy technology into its GEO Konnect and LEO OneWeb platforms to optimize broadband quality and prioritize applications based on real-time power conditions*

Paris, 12 November 2024 – Eutelsat Group (ISIN: FR0010221234 - Euronext Paris / London Stock Exchange: ETL) has entered a partnership with Clear Blue Technologies, the industry frontrunner in smart energy solutions. This collaboration will expand and improve connectivity solutions across Africa by launching state-of-the-art, power-efficient broadband services to support businesses, community WiFi networks, even in the most energy-constrained environments.

In regions where access to stable electricity is a hurdle, the convergence of intelligent power management with world-class IP connectivity is paramount. Eutelsat will integrate Clear Blue's energy technology capabilities into its GEO Konnect and LEO OneWeb platforms. The new solutions will offer reliable, sustainable, and scalable connectivity solutions that empower enterprises and transform communities across the continent.

The new offer will feature:

- **Smart Load Shedding:** Ensuring consistent and high-speed critical connectivity, even in scenarios with limited power availability, to keep essential services operational.
- **Adaptive Broadband Quality:** Adaptability that intelligently modulates broadband service in real-time based on power levels, maximizing performance and user experience.
- **Intelligent Power Monitoring and Savings:** Advanced systems that not only prevent power abuse but also drive energy efficiency, resulting in significant cost reductions for end users.

Cyril Dujardin, President of the Connectivity Business Unit at Eutelsat, said: *“Our strategic partnership with Clear Blue marks a significant leap forward in our mission to expand digital inclusion across Africa. Eutelsat’s expertise in power optimization, combined with Clear Blue’s smart energy management technologies, enables us to deliver new, sustainable connectivity solutions. This collaboration will empower communities, bridge digital divides, and ensure access to critical broadband services, regardless of local power infrastructure.”*

Miriam Tuerk, CEO of Clear Blue Technologies said: *“Connecting the unconnected across Africa represents that largest global growth potential for connectivity services. Power and connectivity together have been shown to be critical to successful roll outs, and more importantly, ongoing service quality and reliability. Eutelsat’s innovative approach to combining Smart Power technology*

with energy management of its communications technology will deliver unparalleled service at a compelling price point within the market.”

About Eutelsat Group

Eutelsat Group is a global leader in satellite communications, delivering connectivity and broadcast services worldwide. The Group was formed through the combination of the Company and OneWeb in 2023, becoming the first fully integrated GEO-LEO satellite operator with a fleet of 35 Geostationary satellites and a Low Earth Orbit (LEO) constellation of more than 600 satellites. The Group addresses the needs of customers in four key verticals of Video, where it distributes more than 6,500 television channels, and the high-growth connectivity markets of Mobile Connectivity, Fixed Connectivity, and Government Services. Eutelsat Group’s unique suite of in-orbit assets and ground infrastructure enables it to deliver integrated solutions to meet the needs of global customers. The Company is headquartered in Paris and the Eutelsat Group employs more than 1,700 people across more than 50 countries. The Group is committed to delivering safe, resilient, and environmentally sustainable connectivity to help bridge the digital divide. The Company is listed on the Euronext Paris Stock Exchange (ticker: ETL) and the London Stock Exchange (ticker: ETL)

Find out more at www.eutelsat.com

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