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# Eutelsat Communications and Beijing Marine Communication & Navigation Company sign strategic cooperation agreement

**Paris, 5 September 2016** - Beijing Marine Communication & Navigation Company (MCN), the commercial entity of China Transport Telecommunications & Information Center (CTTIC), and Eutelsat Communications (NYSE Euronext Paris: ETL) today met in Paris to sign a strategic cooperation agreement that sets the stage for addressing fast-growing global aviation, maritime and land mobile broadband markets.

This agreement will leverage Eutelsat's satellite resources and MCN's ground infrastructure to enhance mobile broadband services for Chinese companies and international customers across the globe. It will also support the People's Republic of China's "One Belt One Road" initiative that focuses on connectivity and cooperation in Eurasia.

With its global satellite infrastructure and international teleport network, Eutelsat is well-positioned to partner with MCN to serve mobile broadband markets. The partnership also enables Eutelsat and MCN to work together to promote satellite technology applications research and development and to integrate innovative technologies developed by both companies into commercial satellite communication services.

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## About Eutelsat Communications

Established in 1977, Eutelsat Communications (Euronext Paris: ETL, ISIN

code: FR0010221234) is one of the world's leading and most experienced operators of communications satellites. The company provides capacity on 39 satellites to clients that include broadcasters and broadcasting associations, pay-TV operators, video, data and Internet service providers, enterprises and government agencies.

Eutelsat's satellites provide ubiquitous coverage of Europe, the Middle East, Africa, Asia-Pacific and the Americas, enabling video, data, broadband and government communications to be established irrespective of a user's location.

Headquartered in Paris, with offices and teleports around the globe, Eutelsat represents a workforce of 1,000 men and women from 37 countries who are experts in their fields and work with clients to deliver the highest quality of service.

For more about Eutelsat please visit [www.eutelsat.com](http://www.eutelsat.com)

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