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# **Eutelsat and Tata's Nelco ink agreement** for offering LEO connectivity services across India

- Nelco to offer Eutelsat's LEO connectivity for land, maritime, and aviation markets, supporting critical government and enterprise applications
- Expanding the reach of Eutelsat's LEO services across India's borders, territorial waters, and remote regions

Paris, 11 August 2025 - Eutelsat (ISIN: FR0010221234 - Euronext Paris / London Stock Exchange: ETL) and Nelco Limited (ISIN: INE045B01015 -

Listed on the equity segment of BSE Limited & National Stock Exchange of India Limited's stock exchanges), a Tata Group company and one of India's leading satellite communication service providers, have signed an agreement to deliver OneWeb low Earth orbit (LEO) satellite connectivity services across the India region.

Under the agreement, OneWeb India Communications, Eutelsat's local operating entity, will partner with Nelco to deliver secure, low-latency LEO connectivity for customers on land, at sea, and in the air. Service coverage will extend across India's borders, territorial waters, and remote regions, supporting a wide range of secure government and enterprise applications. These capabilities will strengthen India's digital infrastructure and national security, while ensuring reliable connectivity in underserved areas. Nelco is well geared to offer these services to its customers as soon the OneWeb LEO services become commercially operational in the country.

Neha Idnani, Regional Vice President for APAC, Eutelsat and Director of OneWeb Communications India commented:"We are proud to partner with Nelco, part of the respected TATA Group, to deliver advanced LEO connectivity services in India. This agreement strengthens our strategic footprint in one of the world's most dynamic and fast-growing connectivity markets and underscores our commitment to supporting India's digital and security ambitions."

### P J Nath, Managing Director and Chief Executive Officer of Nelco, commented:

"We are pleased to partner with Eutelsat to bring OneWeb LEO satellite connectivity services to India. This partnership marks a significant step in enabling reliable, secure, and high-speed communication solutions based on LEO services for critical sectors across land, sea, and air. It reflects our strategy to provide comprehensive multi-orbit satellite connectivity services for advancing India's digital ecosystem and supporting the country's strategic communication needs."

### **About Eutelsat Communications**

Eutelsat Group is a global leader in satellite communications, delivering connectivity and broadcast services worldwide. The Group was formed through the combination of the Company and OneWeb in 2023, becoming the first fully integrated GEO-LEO satellite operator with a fleet of 34 Geostationary (GEO) satellites and a Low Earth Orbit (LEO) constellation of

more than 600 satellites. The Group addresses the needs of customers in four key verticals of Video, where it distributes around 6,400 television channels, and the high-growth connectivity markets of Mobile Connectivity, Fixed Connectivity, and Government Services. Eutelsat Group's unique suite of inorbit assets and ground infrastructure enables it to deliver integrated solutions to meet the needs of global customers. The Company is headquartered in Paris and Eutelsat Group employs more than 1,600 people across more than 75 countries. The Group is committed to delivering safe, resilient, and environmentally sustainable connectivity to help bridge the digital divide. The Company is listed on the Euronext Paris Stock Exchange (ticker: ETL) and the London Stock Exchange (ticker: ETL).

### Find out more at <a href="https://www.eutelsat.com">www.eutelsat.com</a>

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