## O EUTELSAT GROUP

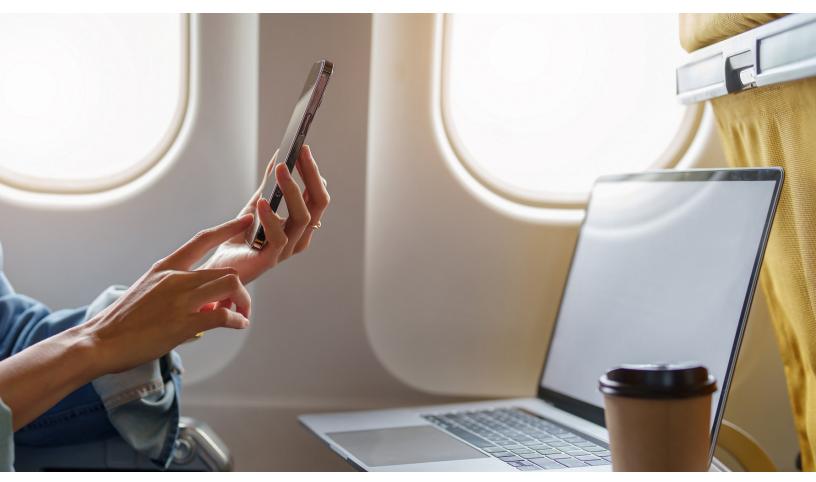


Photo credit: GETTY IMAGES

Apr 08, 2025 10:01 CEST

# Eutelsat and Panasonic Avionics agree multi-year extension of capacity agreement on EUTELSAT 10B

- Multi-year, multi-million-dollar agreement for expansion of partnership to power inflight connectivity services to Airlines via a fully integrated GEO-LEO solution.
- New agreement highlights the importance of a multi-orbit strategy to deliver service consistency and ultimately outstanding QoS.
- The contract extension builds upon the existing long-term collaboration and parties' commitment to delivering advanced aero solutions but also demonstrates the continuity of GEO requirements and demand in aero.

**Paris, 8 April 2025** - Eutelsat (ISIN: FR0010221234 - Euronext Paris / London Stock Exchange: ETL) and Panasonic Avionics Corporation (PAC) have announced an extension of their capacity deal on the EUTELSAT 10B satellite, serving the inflight connectivity market, covering both the duration and volume of the previous agreement.

Panasonic Avionics, an anchor customer on EUTELSAT 10B since its entry into service in July 2023, leverages multiple gigahertz of capacity on the multibeam high throughput Ku-band payloads. One covering the North Atlantic corridor, Europe, the Mediterranean basin and the Middle East and the second extends coverage of the Atlantic, as the African, and the Indian Ocean. By increasing and extending its agreement with Eutelsat, Panasonic Avionics will further strengthen its Ku-band connectivity network for the benefit of airline customers across the satellite's footprint.

**Cyril Dujardin, President of the Connectivity Business Unit for Eutelsat Group commented:**"We are delighted to further strengthen our relationship with our long-standing partner, Panasonic Avionics. The multi-beam high throughput Kuband payloads on EUTELSAT 10B are state-of the-art in-orbit assets which will deliver enhanced service for Panasonic Avionics and its customers. This contract also illustrates the ongoing pertinence of geostationary capacity to address evolving connectivity needs."

#### John Wade, Vice President of In-flight Connectivity, Panasonic Avionics said:

"Panasonic Avionics continues to invest in its Ku-band connectivity network. This contract with a long-standing partner such as Eutelsat, with whom we already work with globally, illustrates our strategy to constantly expand our worldwide network with additional capacity, to create value for our airline customers and satisfy the needs of their passengers."

#### About Eutelsat Group

Eutelsat Group is a global leader in satellite communications, delivering connectivity and broadcast services worldwide. The Group was formed through the combination of the Company and OneWeb in 2023, becoming the first fully integrated GEO-LEO satellite operator with a fleet of 35 Geostationary satellites and a Low Earth Orbit (LEO) constellation of more than 600 satellites. The Group addresses the needs of customers in four key verticals of Video, where it distributes more than 6,500 television channels,

and the high-growth connectivity markets of Mobile Connectivity, Fixed Connectivity, and Government Services. Eutelsat Group's unique suite of inorbit assets and ground infrastructure enables it to deliver integrated solutions to meet the needs of global customers. The Company is headquartered in Paris and the Eutelsat Group employs more than 1,500 people across more than 50 countries. The Group is committed to delivering safe, resilient, and environmentally sustainable connectivity to help bridge the digital divide. The Company is listed on the Euronext Paris Stock Exchange (ticker: ETL) and the London Stock Exchange (ticker: ETL)

Find out more at www.eutelsat.com

#### **Media enquiries**

Joanna Darlington Tel. +33 674 521 531 jdarlington@eutelsat.com

Anita Baltagi Tel. +33 +33 643 930 178 <u>abaltagi@eutelsat.com</u>

Katie Dowd Tel. +1 202 271 2209 kdowd@oneweb.net

#### Investors

Joanna Darlington Tel. +33 674 521 531 jdarlington@eutelsat.com

Hugo Laurens Berge Tel. +33 670 80 95 58 <u>hlaurensberge@eutelsat.com</u>

#### DISCLAIMER

The forward-looking statements included herein are for illustrative purposes only and are based on management's views and assumptions as of the date of this document. Such forward-looking statements involve known and unknown risks. For illustrative purposes only, such risks include but are not limited to: risks related to the health crisis; operational risks related to satellite failures or impaired satellite performance, or failure to roll out the deployment plan as planned and within the expected timeframe; risks related to the trend in the satellite telecommunications market resulting from increased competition or technological changes affecting the market; risks related to the international dimension of the Group's customers and activities; risks related to the adoption of international rules on frequency coordination and financial risks related, inter alia, to the financial guarantee granted to the Intergovernmental Organization's closed pension fund, and foreign exchange risk. Eutelsat Communications expressly disclaims any obligation or undertaking to update or revise any projections, forecasts or estimates contained in this document to reflect any change in events, conditions, assumptions, or circumstances on which any such statements are based, unless so required by applicable law. The information contained in this document is not based on historical fact and should not be construed as a guarantee that the facts or data mentioned will occur. This information is based on data, assumptions and estimates that the Group considers as reasonable.

#### Contacts





Joanna Darlington Chief Communications and Investor Relations Officer jdarlington@eutelsat.com +33 674 521 531

Anita Baltagi External Communications Director abaltagi@eutelsat.com +33 643 930 178

### Katie Dowd

Director Government & Corporate Affairs Communication kdowd@oneweb.net +1 202 2712 209