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## Eutelsat and Intelsat Sign Multi-Orbit Contract Enhancing Connectivity with OneWeb Services

- *Ground-breaking blend of multi-orbit assets providing unmatched connectivity service for air, land and sea customers where demand is booming*
- *Showcasing the possibilities ushered in by the proposed Eutelsat / OneWeb combination*

**Paris, 9 March 2023** - Eutelsat Communications (Euronext: ETL) has signed a multi-orbit agreement with Intelsat to enhance connectivity solutions over Europe, the Middle East, and the Pacific, including OneWeb services.

Under this new seven-year multi-million-euro capacity agreement with a progressive roll-out of assets over 2023, leveraging Eutelsat's High-throughput satellites (HTS) in the Ku-band including the recently launched EUTELSAT 10B satellite and OneWeb's constellation, Intelsat will be able to offer connectivity solutions for air, land and sea.

This deal cements a proposed deal previously announced on the EUTELSAT 10B satellite in October 2019 between Eutelsat and Gogo Commercial Aviation, acquired by Intelsat in 2020. The new capacity agreement adds OneWeb's LEO (low-Earth orbit) solution to a larger portion of Eutelsat's HTS GEO (geostationary orbit) assets (EUTELSAT 172B, the coming EUTELSAT 10B, and the future Flexsat), creating a unique hybrid offer that provides Intelsat with enhanced connectivity capacities.

Customers worldwide will be able to benefit from a seamless ubiquitous connectivity service enabled by the combination of the GEO and LEO assets of the three entities: Eutelsat's and Intelsat's GEO fleets coupled with OneWeb's ground-breaking LEO network.

Cyril Dujardin, General Manager of the Connectivity Business Unit of Eutelsat and Ben Griffin, Vice President, Mobility at OneWeb, said: *"Eutelsat and OneWeb are proud to collaborate to provide Intelsat with the best connectivity solutions. This truly hybrid approach paves the way for thorough connectivity solutions for all stakeholders, be it in the air, at sea, or on the ground. In all, it will deliver customers the best of both worlds in an integrated seamless approach."*

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## **About Eutelsat Communications**

Founded in 1977, Eutelsat Communications is one of the world's leading satellite operators. With a global fleet of satellites and associated ground infrastructure, Eutelsat enables clients across Video, Data, Government, Fixed and Mobile Broadband markets to communicate effectively to their customers, irrespective of their location. Around 7,000 television channels operated by leading media groups are broadcast by Eutelsat to one billion viewers equipped for DTH reception or connected to terrestrial networks. Committed to promoting all facets of sustainable development across its

business activities, Eutelsat leverages its in-orbit resources to help bridge the digital divide while maintaining a safe and uncluttered space environment. As an attractive and socially responsible employer, Eutelsat assembles 1,200 men and women from 50 countries who are dedicated to delivering the highest quality of service.

Eutelsat Communications is listed on the Euronext Paris Stock Exchange (ticker: ETL).

For more about Eutelsat go to [www.eutelsat.com](http://www.eutelsat.com)

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