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Axesat selects next-generation EUTELSAT 115 West B satellite to provide connectivity solutions in South America

Paris, 3 September 2015 – Axesat, one of the leading enterprise connectivity providers in Latin America, has signed a multi-year, multi-transponder agreement with Eutelsat Americas, part of Eutelsat Communications (NYSE Euronext Paris: ETL) to provide corporate services in key South American countries. Axesat has chosen the next-generation EUTELSAT 115 West B satellite to support its new phase of expansion. The all-electric satellite is on track to enter service next month.

Axesat will leverage the new satellite's South American footprint that spans from Colombia to Chile, to enable customers in energy, agricultural, financial, educational and government sectors to remain connected, even in the most remote locations. Axesat will also use the EUTELSAT 113 West A satellite to provide corporate connectivity solutions in Mexico for the banking and retail industries.

Patricio Northland, CEO Eutelsat Americas, said: *"I am delighted that Axesat and Eutelsat are strengthening their relationship and that a key provider of corporate connectivity is entrusting us with additional business on two Eutelsat satellites. This agreement demonstrates the strength of our fleet for the Latin American market and the benefits EUTELSAT 115 West B will bring to the region as we continue to demonstrate our commitment to providing the most intelligent solutions for our customers in Latin America and beyond."*

Mauricio Segovia, CEO of Axesat, added: *"We are very happy to continue reinforcing our relationship with Eutelsat. With EUTELSAT 115 West B we will be able to consolidate capacity on fewer satellites and at the same time improve the efficiency of our operations. We look forward to continuing to seek the most*

efficient solutions with Eutelsat in order to further raise our game in evolving market needs."

EUTELSAT 115 West B is the first all-electric satellite in Eutelsat's global fleet. With 24 C-band and 41.5 Ku-band equivalent transponders connected to specific service areas including Alaska, Canada, Mexico and South America, exceptional elevation angles and EIRP levels throughout the region, EUTELSAT 115 West B will take Eutelsat's coverage of the Americas to a new level to offer cost-effective solutions for clients providing services that include video broadcasting, broadband access, cellular backhaul, VSAT solutions and social connectivity.

Launched in March 2015, EUTELSAT 115 West B is scheduled to enter service in October. It will be followed into orbit in fourth quarter 2015 by the all-electric EUTELSAT 117 West B satellite that will be located at 117° West to boost capacity for Latin America broadcast markets. EUTELSAT 65 West A, the third satellite in the expansion roadmap of Eutelsat Americas, is scheduled for launch during the second half of 2016. It will feature high-power coverage of Brazil and Latin America in C, Ku and Ka-bands.

About Axesat

Founded in 2003, Axesat is satellite service provider based in Bogota, Colombia with more than 10,000 VSATs and SCPC sites installed. Axesat serves corporate customers in Colombia, Peru, Venezuela, Chile, Ecuador, Mexico and Central America providing data, broadband, video and VoIP solutions for customers in the Government, Mining/Oil & Gas, Retail, and Financial sectors, among others. For further information on the company, please visit: www.axesat.com

About Eutelsat Communications

Established in 1977, Eutelsat Communications (Euronext Paris: ETL, ISIN code: FR0010221234) is one of the world's leading and most experienced operators of communications satellites. The company provides capacity on 38 satellites to clients that include broadcasters and broadcasting associations, pay-TV operators, video, data and Internet service providers, enterprises and

government agencies.

Eutelsat's satellites provide ubiquitous coverage of Europe, the Middle East, Africa, Asia-Pacific and the Americas, enabling video, data, broadband and government communications to be established irrespective of a user's location.

Headquartered in Paris, with offices and teleports around the globe, Eutelsat represents a workforce of 1,000 men and women from 37 countries who are experts in their fields and work with clients to deliver the highest quality of service.

For more about Eutelsat please visit www.eutelsat.com

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