## O EUTELSAT GROUP



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# Eutelsat Video Industry Survey: Ultra HD Focus

It's no longer a matter of *if* Ultra HD will become a mainstream service, but rather *when*...

Eutelsat's latest Industry Survey focuses on Ultra HD, with an in-depth, across the board look at how key players see this innovative broadcasting format evolving. Claudia Vaccarone, Eutelsat's Head of Market Research & Customer Experience, discusses the <u>report</u>.

#### Why is the Eutelsat Video Industry Survey valuable for the industry?

Claudia: The Eutelsat Video Industry Survey is an independent survey of the broadcast industry that we have been running for the past two years in order to take the pulse of market-shaping trends in our ecosystem around the globe.

We live in dynamic times with innovative formats and new business models continually emerging. In using a systematic tool we can get a better sense of how industry experts perceive industry trends. By constantly improving our own understanding and fuelling the conversations taking place we can promote a stronger broadcast industry for all stakeholders.

## How do people take part in the survey?

Claudia: The questionnaire is administered online in order to simplify access and optimise reach. We promote it to our own clients and also organically via multiple online channels in order to reach the maximum number of participants from diverse business categories in the video ecosystem.

This year we were pleased to attract over 120 C-level respondents from leading brands in broadcasting, representing the whole value chain, from content production to distribution, pay-TV platforms, cable and IPTV operators, free-to-air channels, etc. We also achieved a wide representation geographically, with respondents from 38 countries around the world.

## What are some of the key trends highlighted in the report?

Claudia: The 2016 Ultra HD edition points to some clear trends in the industry:

1.Ultra HD is now an established format for 66% of broadcast providers who responded to the survey and are either already providing Ultra HD services or have plans to do so in the next five years. It's no longer a matter of *if* Ultra HD will become a mainstream service, but rather *when*.

2.We know today that of the 84 Ultra HD channels and services launched worldwide, half are broadcast via satellite and half are terrestrially

distributed to consumers (mainly streaming or IPTV). However 42% of respondents to the survey indicated that satellite is their preferred platform for solid structural reasons: satellite is the most cost-effective technology for reaching the widest possible audience with a stable signal, and its reach outmatches and will continue to outmatch terrestrial platforms.

The report also includes insights on the most relevant business models for a sustainable service, content availability, and the appreciation of HDR standards being proposed.

## Download the report to get all the findings

#### About Eutelsat Group

Eutelsat Group is a global leader in satellite communications, delivering connectivity and broadcast services worldwide. The Group was formed through the combination of the Company and OneWeb in 2023, becoming the first fully integrated GEO-LEO satellite operator with a fleet of 34 Geostationary satellites and a Low Earth Orbit (LEO) constellation of more than 600 satellites. The Group addresses the needs of customers in four key verticals of Video, where it distributes more than 6,500 television channels, and the high-growth connectivity markets of Mobile Connectivity, Fixed Connectivity, and Government Services. Eutelsat Group's unique suite of inorbit assets and ground infrastructure enables it to deliver integrated solutions to meet the needs of global customers. The Company is headquartered in Paris and the Eutelsat Group employs more than 1,500 people across more than 50 countries. The Group is committed to delivering safe, resilient, and environmentally sustainable connectivity to help bridge the digital divide. The Company is listed on the Euronext Paris Stock Exchange (ticker: ETL) and the London Stock Exchange (ticker: ETL)

#### Find out more at www.eutelsat.com

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